



**Johnson Controls Sponsored PDH  
Monthly Lunch and Learn  
September 2021**

**System Think Discussion – VRF vs RTU vs CHW**

**Summary:**

The selection of the “correct” HVAC system to utilize on a project is often straight forward. However, occasionally this process is nuanced and the choice could be made from several options. Working through appropriate design questions, equipment and system installed costs, as well as maintenance costs with the design team and Owner will aide in the proper selection of the best system for the application.

**Speaker: Chris Crane** – HVAC Branch Sales Manager – Charleston, SC / Savannah, GA / Myrtle Beach, SC



Chris has been with Johnson Controls since 2019. In his role as Sales Manager, he supports the Branch Johnson Controls / York sales team in their efforts to provide HVAC controls and equipment solutions to Owners, Contractors, and Engineers. Prior to joining Johnson Controls, Chris spent 22 years as a licensed consulting engineer designing projects in the Healthcare, Government, Military, Corporate, and Hospitality market sectors. He has been project manager on over 400 projects and has worked in South Carolina, Georgia, and North Carolina.

**Dates:**

Option 1:      Wednesday      September 15, 2021 - 12:00 – 1:00 (EST)

Option 2:      Friday      September 24, 2021 - 12:00 – 1:00 (EST)